EXAMGOOD

QUESTION & ANSWER

Exam Good provides update free of charge in one year!

Accurate study guides

High passing rate!

http://www.examgood.com

Exam : **000-M235**

Title : IBM Tivoli Security Sales Mastery Test v4

Version : Demo

1.The IBM Security Framework highlights the three ways in which IBM delivers security to our customers. What are those three ways?
A. IBM Security Products, Professional Security Services, and Managed Security Services.
B. Professional Security Services, Managed Security Services, and Business Continuity Services
C. Managed Security Services, IBM Security Products, and Tier 1 OEM Security Vendors
D. Threat Mitigation Services, Data Security Services, and IBM Security Products
Answer: B

2.Network IPS, Server Protection and VSP for VMware have which competitive advantages in common.?
A. Built-in firewalls and reverse proxying capability.
B. SSL Inspection capability and support for ISO 17843.
C. Rootkit detection and file integrity checking.
D. Backing by X-Force, largest number of protected protocols and file formats and the Protocol Analysis Modular (PAM) technologies
Answer: D

3.What is the key to the significant time and money efficiencies that Tivoli Identity Manager (TIM) is able to afford customers'?
A. Quick install and time to operation.
B. Support for a large number of target environments.
C. Assignment of users to roles and provisioning policies based on roles rather than individual users.
D. Graphical user interface that's far superior to the competition.
Answer: A

4.Which of the following Tivoli Security solutions offers the quickest approaches in terms of demoing, estimating ROI and quick implementation?
A. Tivoli Identity Manager
B. Tivoli zSecure suite
C. Tivoli Key Lifecycle Manager
D. Tivoli Access Manager for Single Sign-On
Answer: B

5.What is the name of the IBM Security research and development organization:
A. Global Security Operations Center
B. X-Force
C. X-Cert
D. Security Intel Resource
Answer: B