



EXAMGOOD

QUESTION & ANSWER

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Exam : **646-151**

Title : **Cisco Sales Associate Exam**

Version : **DEMO**

1. Without a service contract that supports the refresh of Cisco IOS software, what must customers do?

- A. use an alternative to Cisco IOS software
- B. purchase releases, enhancements, or updates separately
- C. find a network application software that can perform the same functions
- D. call the Cisco Technical Assistance Center (TAC) to obtain releases, enhancements, or upgrades

Correct: B

2. Which three are standard Cisco warranties? (Choose three.)

- A. full lifetime hardware warranty
- B. standard 90-day hardware and software warranty
- C. end-user software license agreement and software warranty
- D. five-year limited hardware and one-year limited software warranty

Correct: B C D

3. Overlapping the cells of _____ increases the network area and allows users to roam between cells while remaining connected to the network.

- A. routers
- B. bridges
- C. access points
- D. client adapters

Correct: C

4. SMARTnet and SMARTnet Onsite provide which two services? (Choose two.)

- A. updates to all Cisco software
- B. support for Cisco IOS software
- C. registered access to Cisco.com
- D. support for application software such as Cisco CallManager

Correct: B C

5. A company wants to use new data-intensive applications that will require dedicated bandwidth and greater network capacity. The company is currently using hubs that are connected to a router for Internet access. Which two solutions should an account manager recommend that would best meet the needs of the customer? (Choose two.)

- A. replace all the hubs with bridges at the access area
- B. replace all the hubs with switches at the access area
- C. create a network distribution area that is composed of routers
- D. create a network distribution area that is composed of Layer-2/3 switches

Correct: B D