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QUESTION & ANSWER

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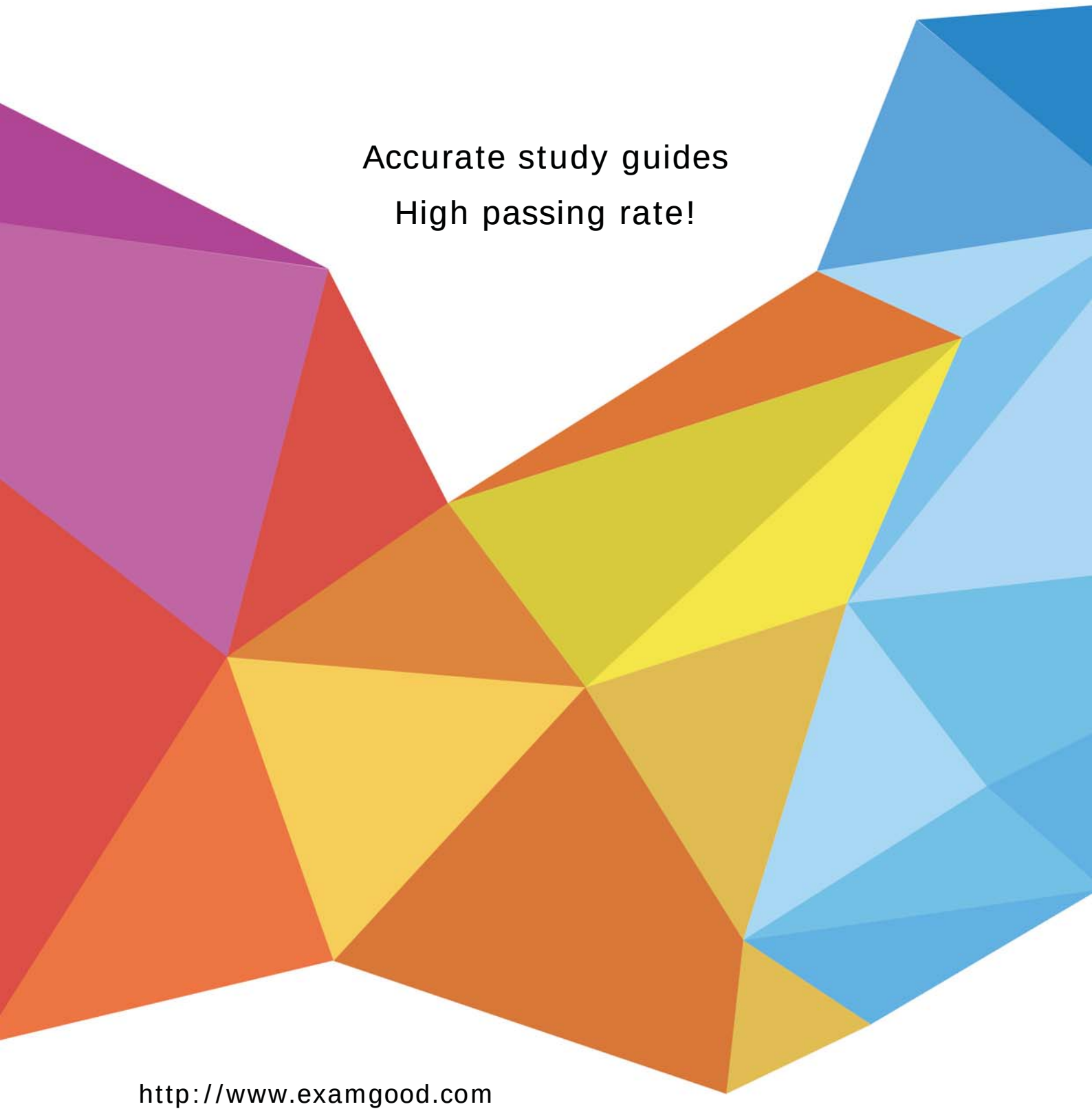

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Exam : **650-298**

Title : TelePresence Video Sales Specialist for Advanced Plus Exam

Version : Demo

1.When we talk about selling along the immersive curve, what do we mean?
A. Toplace point-to-point video conferencing at the center of collaboration architecture.
B. Torecognize that the business use-case determines immersive needs, andthatimmersiveneedwill determine the product selection.
C. to talk about immersive applications but move the customer to cheaper solutions
D. Todecide for the customer which product is best.
Answer: B

2.Which of the following is a characteristic of CiscoTelePresenceimmersiveendpoints.?
A. forTelePresenceexperiences inpersonal office, at home for telecommutingapplications
B. good for large deployments with guaranteed quality and consistent user experience
C. devices are optimized for mobility and personal usage from the desktop
D. rooms with optimized and customized environments for face-to-face virtualcommunications
Answer: D

3.How many microphones inputs does the Cisco TelePresence CodecsC90 have?
A. 2
B. 4
C. 12
D. 8
Answer: D