

EXAMGOOD

QUESTION & ANSWER

Exam Good provides update free of charge in one year!

Accurate study guides
High passing rate!

<http://www.examgood.com>

Exam : **650-752**

Title : Advanced IP NGN
Architecture Sales

Version : DEMO

1.Which two documents comprise a customer transfer of information? (Choose two.)

- A. technical high-level overview
- B. technical low-level overview
- C. optimization tests
- D. implementation and testing plan

Answer: A,D

2.What are the three primary developments that influence modern networks.? (Choose three.)

- A. social networks
- B. location-based services
- C. working from the office
- D. instant messaging
- E. wireline connectivity
- F. use of narrowband access networks

Answer: C,D,E

3.Which three services will be available in the Connected Life at Move service after the deployment of LTE access technology? (Choose three.)

- A. location-based service
- B. audio/video streaming
- C. VPN
- D. QoS
- E. gaming
- F. remote control of home appliances

Answer: B,E,F

4.DRAG DROP

Match the terms on the left to the explanations on the right.

| | | | |
|--------------------------|-------|----|--|
| <input type="checkbox"/> | CapEx | 1. | Expenditures creating future benefits. |
| <input type="checkbox"/> | OpEx | 2. | All hardware and software, and their installation, integration, migration, warranties, licenses, purchasing research, and risks. |
| <input type="checkbox"/> | TCO | 3. | Ongoing cost for running a product, business or system. |
| <input type="checkbox"/> | ROI | 4. | Ratio of money gained or lost on an investment relative to the amount of money invested. |

Answer:

| | | | |
|---------------|-------|-----------|--|
| [1.] | CapEx | 1. | Expenditures creating future benefits. |
| [3.] | OpEx | 2. | All hardware and software, and their installation, integration, migration, warranties, licenses, purchasing research, and risks. |
| [2.] | TCO | 3. | Ongoing cost for running a product, business or system. |
| [4.] | ROI | 4. | Ratio of money gained or lost on an investment relative to the amount of money invested. |

5.What is the main portal where Cisco Partners can access the tools and resources they need for their sales and support efforts?

- A. Cisco Partner Talent Network
- B. Cisco Partner Education Connection
- C. Cisco Partner Central
- D. Cisco Interoperability Portal

Answer: C