

QUESTION & ANSWER

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Exam: CTL-001

Title : Certified Team Leader

(CTL)

Version: DEMO

- 1. What are the five stages of team development?
- A. Forming, Storming, Norming, Performing, Adjourning
- B. Low, Medium, Intermediate, High, Effective
- C. Instigating, Developing, Shaping, Trimming, Finishing
- D. Build, Develop, Educate, Motivate, Execute

Answer: A

- 2. Which of the following is not a tool for better listening?
- A. Verbal cues (such as leaning forward or nodding)
- B. Making eye contact appropriately
- C. Helping the other person complete their idea
- D. Asking questions to clarify your understanding

Answer: C

- 3. True or False: It's always a good idea to be an optimist.
- A. True
- B. False

Answer: B

- 4. True or False: When our reality matches expectations, people feel in control.
- A. True
- B. False

Answer: A

- 5. Supervisors who work well with most people but find it difficult to handle discipline problems and immature people have which Style Profile?
- A. Style Profile 1-2 (Telling Selling)
- B. Style Profile 2-3 (Selling Participating)
- C. Style Profile 3-4 (Participating Delegating)
- D. None of the above

Answer: B