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QUESTION & ANSWER

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Exam : HP2-H69

Title : Selling HP Device as a Service 2018

Version : DEMO

1.What is the correct number of days available for the DaaS Analytics and Proactive Management trial?
A. 45 days
B. 65 days
C. 70 days
D. 90 days
Answer: A

2.HP DaaS offers customers a range of commercial devices.
Which two features are key device differentiators for HP DaaS? (Select two.)
A. automatic Windows 10 updates
B. HP Elite device security solutions
C. spill-resistant keyboards
D. innovative designs
E. Accidental Damage Protection
Answer: A,B

3.What is included in all HP DaaS plans?
A. insights into device inventory and device health
B. option for simplified leasing agreement
C. HP Service Experts
D. Accidental Damage Protection
Answer: D

4.If the customer prefers to receive HP DaaS Analytics and Proactive Management as a managed service from HP.
What are the correct options available?
A. purchasing the managed service as a component of a simplified lease agreement
B. purchasing the managed service though HP's cloud-based software management console
C. purchasing the managed service by selecting the Enhanced or Premium HP DaaS plan
D. purchasing the managed service as a standalone SKU
Answer: B

5.What is the goal of the performance review between HP and channel partners in the delivery and support process of HP DaaS?
A. to suggest how the channel partner could grow the HP DaaS business into other geographic areas
B. to evaluate the quality of service the channel partner is providing to the customer
C. to support the channel partner in driving value for customer's device environment
D. to ensure that CarePack SLAs are being fulfilled
Answer: D