

## **QUESTION & ANSWER**

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**Exam** : **HP3-L07** 

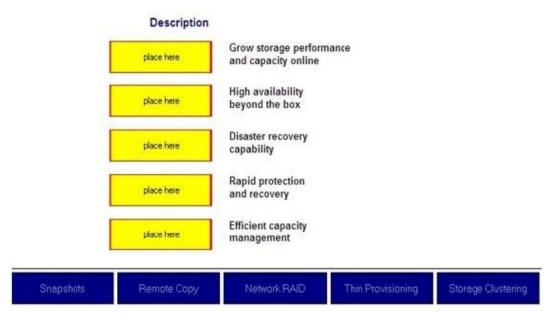
**Title**: Selling HP Storage P4000

**Solutions** 

Version: Demo

## 1. DRAG DROP

Match each key feature of the HP P4000 LeftHand SAN with its description.



## Answer:



- 2. Which customer situation would indicate an HP P4000 LeftHand SAN storage opportunity.?
- A. a customer who is trying to solve the problem of significant amounts of unstructured data
- B. a large customer with mainframe attached storage
- C. a server virtualization customer who wants to consolidate multiple applications and workloads onto shared, highly available storage
- D. a customer who has several external arrays that they want to virtualize

## Answer:C

- 3.A customer looking for which solution would be a good prospect for an HP P4000 LeftHand SAN?
- A. mainframe attach storage
- B. iSCSI SAN for server or client virtualization
- C. NAS based file storage
- D. disk to disk backup storage

Answer:B