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QUESTION & ANSWER

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Exam : MB-901

Title : Microsoft Dynamics 365 Fundamentals

Version : DEMO

1. Topic 1, Identify Microsoft platform components for Dynamics 365

A company uses Dynamics 365 Finance. The company plans to implement Dynamics 365 Sales. Customer information resides in different systems in addition to Dynamics 365. The systems use different customer numbers for the same customers.
You need to recommend a solution for the customer to meet the following requirements:
Use the same number to represent a customer in both systems.
Prevent users from having to enter data for common fields such as address and phone number into both systems.
What are two possible ways to achieve this goal? Each correct answer presents a complete solution.
NOTE: Each correct selection is worth one point.
A. Create standardized data templates based on Common Data Model.
B. Add custom code because every system has different data.
C. Use Common Data Service to connect multiple systems.
D. Export data into spreadsheets to move the data between systems.
Answer: A,C
Explanation:
Reference: https://docs.microsoft.com/en-us/common-data-model/

2.DRAG DROP
You are implementing Dynamics 365 Finance instances for two companies. One company requires direct access to the application database. The other company must always use the most up to date versions and features of Dynamics 365 Finance.
You need to recommend a deployment type for each instance.
What should you recommend? To answer, drag the appropriate deployment types to the correct requirements. Each deployment type may be used once, more than once, or not at all. You may need to drag the split bar between panes or scroll to view content. NOTE: Each correct selection is worth one point.

Deployment types

- on-premises
- online

Answer Area

Requirement	Deployment type
Unrestricted access to the application database is required.	Deployment type
Receive the newest releases of the software as fast as possible.	Deployment type

Answer:

Deployment types

- on-premises
- online

Answer Area

Requirement	Deployment type
Unrestricted access to the application database is required.	on-premises
Receive the newest releases of the software as fast as possible.	online

3.HOTSPOT
A company uses Dynamics 365 Sales and plans to implement Power Apps to perform various tasks.

Which Power Apps tools should you use for each scenario? To answer, select the appropriate options in the answer area. NOTE: Each correct selection is worth one point.

Answer Area

Scenario	Tool
Data entry screen to capture lead name, phone number, and product.	Canvas app Power Apps portal Common Data Service
The system must send email to sales managers when leads are captured.	Power Automate Canvas app Power Apps portal Common Data Service
Customer signs in to view their profile.	Model-driven app Canvas app Power Apps portal Common Data Service

Answer:

Answer Area

Scenario	Tool
Data entry screen to capture lead name, phone number, and product.	Canvas app Power Apps portal Common Data Service
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Customer signs in to view their profile.	Model-driven app Canvas app Power Apps portal Common Data Service

4.A company uses Dynamics 365 Finance and Microsoft Office products.
An external partner sales representative requests a list of available products.
You need to recommend a solution to provide the report.
What should you recommend?
A. Export the product list to Microsoft Excel.
B. Use Management Reporter.
C. Use a third-party add-on.
D. Use the Vendor portal.
Answer: A

5.You are implementing Dynamics 365 Customer Service.
Company executives need to decide whether to put the data on-premises or in the cloud.
You need to explain the data security benefits of the cloud.
What should you communicate to the executives?
A. Active Directory keeps data secure.
B. Data is in a government cloud.
C. Data on-premises is encrypted by default.
D. Data online is encrypted by default.
Answer: D
Explanation:
Reference:
https://docs.microsoft.com/en-us/microsoft-365/compliance/office-365-encryption-in-microsoft-dynamics-365?view=o365-worldwide